

Sales Representative - USA

Vevazz is a long standing Light Therapy Medical Devices producer in the USA and an entrepreneurial and dynamic organization with Sales Reps across the country. We are now looking to expand our sales force.

Overview:

Responsible for generating leads and selling Company products.

Responsibilities:

- Identify and generate sales leads for Vevazz products.
- Perform relationship management
- End to end sales responsibilities including cold calling, lead generation, customer relationship management, follow up and sales closing. Post sale assistance.
- Selling to and working with Medical Doctors, Chiropractors, OBGYNs and other physicians or health and wellness professionals.
- Occasionally attend workshops, trade shows that showcase Vevazz product lines.

Critical Competencies:

- Demonstrated sales accomplishments in a capital equipment environment preferred.
- Self-managed Sales Professional in medical devices, aesthetic devices or pharmaceuticals preferred.
- Experience in developing relationships with customers is a plus.
- Home-based office.

Behavioral and Interpersonal:

- Must be a self-starter, highly motivated and organized.
- Must possess excellent organizational, interpersonal and communication skills. Can work in a fast pace environment.
- Can do attitude!

Qualifications:

- Ideally a Degree in a scientific or business based topics.
- 1+ year experience selling medical devices or B to B sales experience preferred.
- Aesthetic products experience is a plus.

What we offer

- Generous Commission Plan for all levels. Great earnings potential.
- On selected cases, base salary for experienced Sales Representatives.
- Through comprehensive training and development, we will invest in you to help you be as successful as possible.
- We are passionate about developing people and promoting from within.

- Flexibility & independence – Home-based office, manage your schedule, working hours and sales targets.

We'd love to hear from you!

If you enjoy earning lucrative rewards for your outstanding sales abilities, then this is a great opportunity to join America's long-standing producer of Weight Loss Light Technology Devices as many Physicians are looking to add cash services in their practices as well as other centers, such as Gyms, Spas, Wellness, Beauty and Alternative Medicine Centers.

Apply via LinkedIn <https://goo.gl/2UO2LR>

Or via email: silvina.guglietti@vevazz.com

www.vevazz.com